



**CONCORDIA Bulgaria
Foundation**

2020 ANNUAL REPORT



**Whoever saves one life,
saves the whole world!**

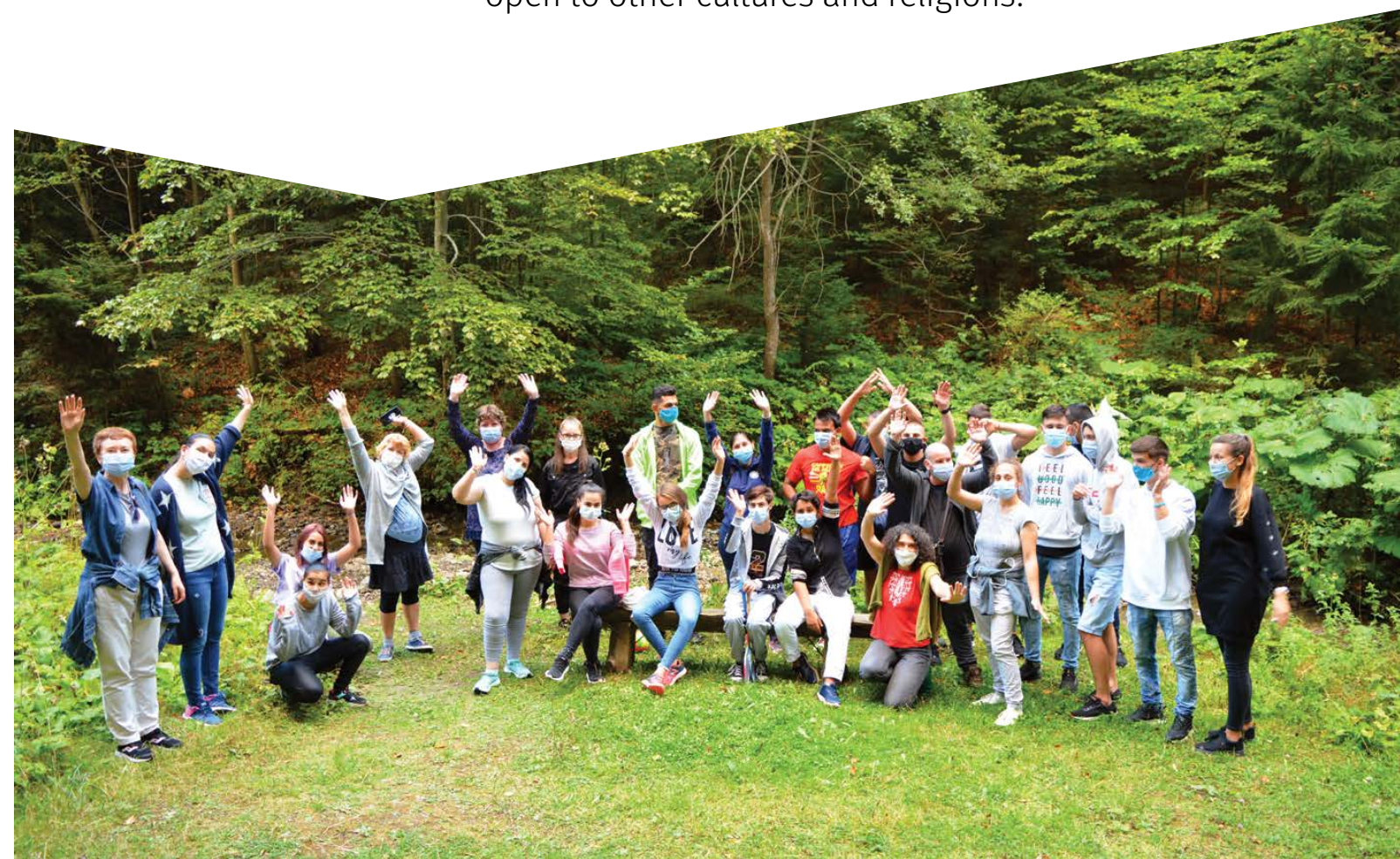
CONCORDIA is an international, independent aid organization dedicated to helping children, adolescents and families in need by encouraging them to have a more independent and responsible way of life.

CONCORDIA goes where the need is greatest.
And where others do not go.

CONCORDIA seeks individual solutions for children, adolescents and their families.

CONCORDIA never gives up on anyone who we support.

CONCORDIA believes in the humanity principles and the Christian values. We are tolerant and open to other cultures and religions.





WORDS FROM THE BOARD OF DIRECTORS

Dear Ladies and Gentlemen,
Dear friends,

The year 2020 was a year full of surprises and challenges for all of us. The world has changed radically due to the Corona pandemic and many more children, young people and families are barely surviving and living in vulnerable circumstances. CONCORDIA teams have been constantly challenged at all levels to adapt our services in order to continue to provide the best possible support to the people we serve.

We are concerned about the impact of the crisis on children and young people, however, with thirty years of experience we passionately believe that we can build a world where they can develop and reach their full potential.

We have been exploring the concept of change. We applied the cross-national CONCORDIA impact model (page 6-7) which describes the short- and long-term changes we work towards every day and provides a stable foundation for the continuous, needs-oriented development of our programs.

More than ever, we thank our partners, donors and supporters. We are grateful for our staff and their dedication. Together through tried and tested and new ways of working together, we help marginalised children and young people to have a better future.

In gratitude for your active assistance and trust!



Ulla Konrad
Chairman of
the International
Board of Directors



Pater Markus Inama, SJ
Member of the
Board of Directors



Bernhard Drumel
Managing Chairman

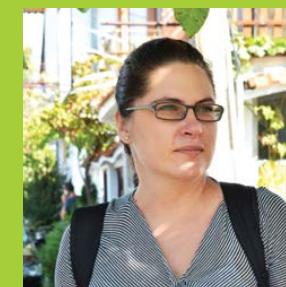
WORDS FROM THE BULGARIAN DIRECTOR

Thinking about the past year, the word that best describes everything that we experienced is isolation – a type of isolation that each and every one of us felt. The year of 2020 was extremely challenging because of our mission and everyday efforts we put into supporting the most vulnerable among us in different circumstances.

We are glad that in these trying times our cause becomes more meaningful – we have become more faithful, better to each other, ready to change and more eager to help. We were able to adapt during the pandemic in order to continue supporting the vulnerable communities, whose needs have now become even more visible. Moreover, in mid-2020 we succeeded in making one dream a reality – expanding our outreach social work with a mobile room for consultations on the field. In a period of a national health crisis, medical outreach help is essential. We have not closed our centers and we even continued the Open Doors initiative by providing food, first aid products, hygienic materials and consultations to every person seeking support.

Our gratitude to our partners, friends and donors through the past year is growing ever bigger and bigger. In 2021 begins a new strategic period for CONCORDIA Bulgaria Foundation. We go forward with confidence – with renewed energy, faith and ready to go where the need is greatest!

We believe that together we will make this year better!



Stela Gachevska
Executive Director

Nº	SOCIAL SERVICE	YEAR OF OPENING	ACTUAL CAPACITY	CLIENTS 2020
1.	Center for Temporary Accommodation for Young Adults	2008	17	197
2.	Transitional House for Children and Youth	2009	8	10
3.	Supervised Residential Group	2009	4	5
4.	Daycare center for Work with Children on the Street	2009	25	49
5.	Outreach Social Work	2009		1683
6.	Center for Social Rehabilitation and Integration for Adults	2017	50	201
7.	Center for Social Rehabilitation and Integration, Zaharna Fabrika	2017	50	251
8.	CONCORDIA Family-type Housing for Children	2014	10	9
9.	Crisis Center for Children Victims of Abuse	2019	12	26
10.	CONCORDIA Hairdresser's Salon	2010	4	3
11.	Atelier CONCORDIA for Candles and Pottery	2015	3	17
12.	CONCORDIA Football Club	2015		82



In 2020
we published 94 posts
on our Facebook page
and 136 pictures
which were seen
99 435 times

Atelier
CONCORDIA
produced
2015 candles

Our psychologists
have consulted children,
youths and
families in need
958 times

The boys and girls
in FC CONCORDIA
participated in
over 230 training
sessions

Our Outreach team
conducted 457 consultations
on the field within
the communities despite
the difficulties of
COVID19

1057 customers
visited
CONCORDIA
Hairdresser's
Salon

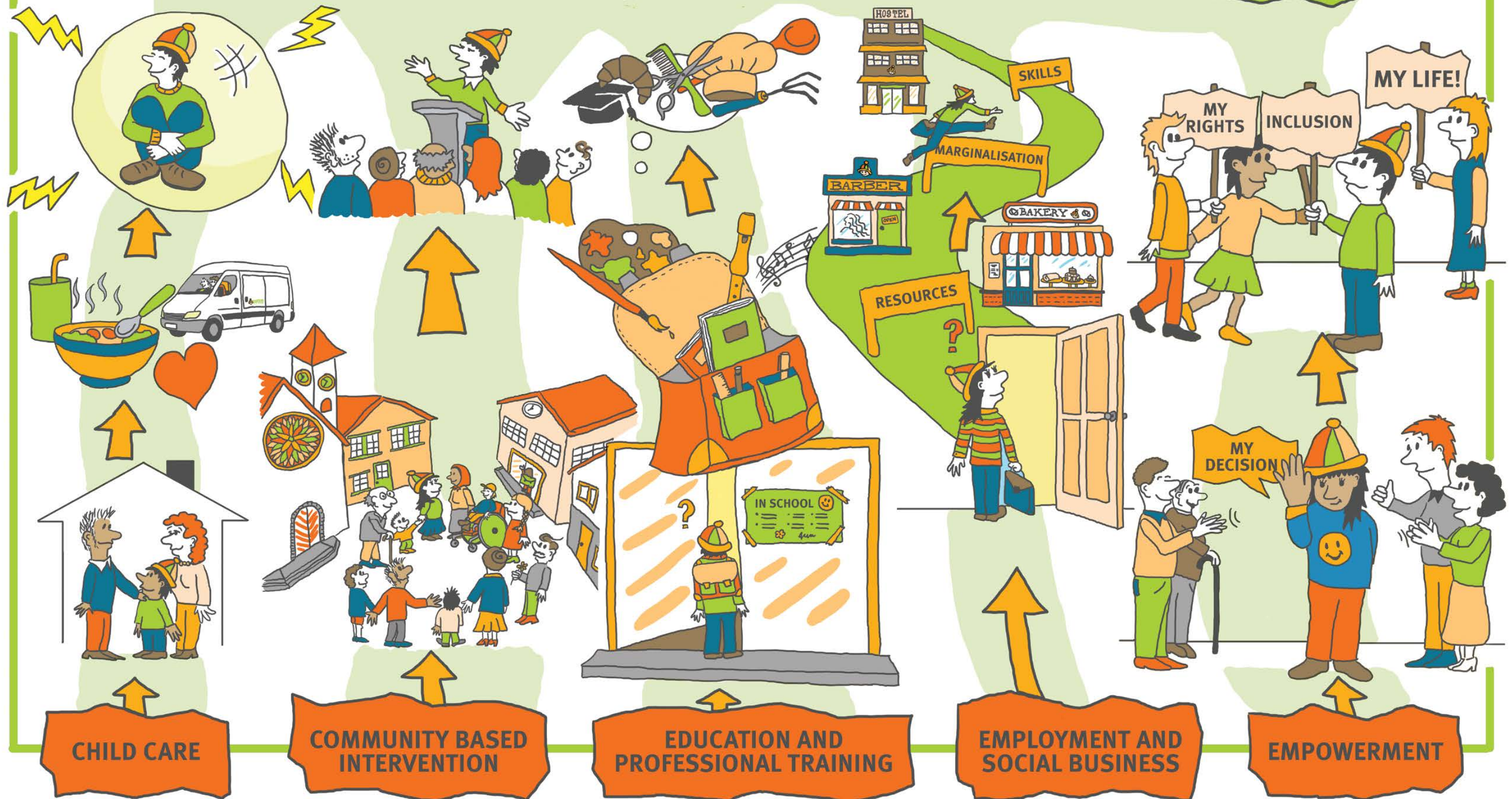
We gave
3621 food
packages
to people
in need

**CHILDREN AND YOUNG PEOPLE
HAVE A HIGHER SOCIAL AND
EMOTIONAL WELLBEING**

**CHILDREN AND YOUNG PEOPLE
HAVE MORE SUPPORTIVE
NETWORKS AND RELATIONSHIPS**

YOUNG PEOPLE HAVE SUFFICIENT INCOME AND RESOURCES

GREATER SOCIAL RESPONSIBILITY AND INCLUSION



CENTER FOR TEMPORARY ACCOMMODATION FOR YOUNG ADULTS ZDRAVEY

Center for Temporary Accommodation for Young Adults Zdravey offers young adults in need easy access to a social service aimed at covering basic needs such as accommodation, food, clothes and healthcare. In the center we focus on working with a psychologist in order to answer the individual needs of all young adults. The social workers prepare the beneficiaries in the center to adequately enter the labour market with job coaching consultations and answering additional administrative questions. The **initiative Open Doors** continued to support the work of the center by providing food, first aid products as clothes and shoes, and hygienic materials two times a week to each visitor who is unable to acquire them independently.

197 beneficiaries in Zdravey
for 2020

132 people have received food and other help during the Open Doors initiative

65 people have received accommodation and social support

55 people have been supported in applying for jobs

54 people have received psychological and psychiatric help

35 people have received clothing

8 people have been supported in the process of issuing documents

4 people have been supported in renting an apartment

3 people have been supported in receiving medical disability documents

2 people have been assisted in returning to their education

Center Zdravey continued working throughout the year in spite of the COVID19 difficulties. The daily program and the admittance regulations for the beneficiaries were adapted according to the current anti-epidemic measures and even though the young adults were struggling with following the rules, the service continued to provide them with the needed support.

During the year, the adolescents living in the center actively participated in our project Wings4Youth by taking part in trainings for independent life and job coaching, and visiting several employers with which we are in partnership for the project activities. We also continued working with our colleagues from Foundation for Social Change and Inclusion, Project Protected Home TOGETHER, the International Organization for Migration, the United Nations High Commissioner for Refugees, the Council of Refugee Women in Bulgaria, the Bulgarian Red Cross and other organizations.

In our work in 2020 in the Center for Temporary Accommodation for Young Adults Zdravey we met a young 28-year old man. He got in touch with us in September after losing his job, his livelihood and accommodation. After several meetings with our psychologist it became evident that he is extremely confused and anxious and has mental health issues which have been incorrectly addressed with self-treatment. Our team organized a psychiatric exam and the man began therapy. The results came quickly – the young man was able to find a job, collected all documents and started his independent life with the heavy task of taking care of his psychological health responsibly in the future.



SUPERVISED RESIDENTIAL GROUP

The **Supervised Residential Group** in CONCORDIA Bulgaria Foundation provides accommodation to young adults at risk who are motivated to live self-sufficiently. We help them establish basic skills for independent life such as finding a job, budget planning, organizing their leisure time and motivate them to become the driving force of their change

For the year 5 young adults were accommodated and were supported in the context of the pandemic situation. Despite having lost their main source of income, we kept supporting them materially with first aid products and morally with consultations on lowering the fear and consequences of the 2020 health crisis. Additionally, the beneficiaries visited potential employers as part of the visits in the Wings4Youth project.

IN 2020 THE
SUPERVISED
RESIDENTIAL
GROUP MOVED
TO A NEW
ADDRESS WHERE
THE YOUNG
ADULTS ARE
FEELING EVEN
BETTER



POSOKA DAYCARE CENTER FOR WORK WITH CHILDREN ON THE STREET

Posoka Daycare Center for Work with Children on the Street works with children 3 to 18 years from vulnerable communities who come from socially isolated families living in severe poverty. In the Posoka center a team of professionals works with the children and their families in terms of covering basic needs; establishing hygienic habits; returning to education; overcoming crisis situations and improving family relationships; building a stable environment where children are accepted and encouraged in their personal development.

49 kids in Posoka daycare center

- 166 first aid products provided such as clothes and shoes
- 110 creative and sports activities
- 20 birthday celebrations
- 9 trash bags collected at Kopitoto area
- 5 eco-mountain hikes



POSOKA DAYCARE CENTER FOR WORK WITH CHILDREN ON THE STREET IS A STATE DELEGATED SERVICE BY AGREEMENT WITH SOFIA MUNICIPALITY.

In 2020 daycare center Posoka continued functioning in the new CONCORDIA Bulgaria Foundation building in Orlandovtzi right next to 59 Primary School Vasil Levski. Under the mark of COVID19 all individual and group activities have been conducted while following all anti-epidemic measures. In spite of these difficult circumstances we maintained a strong relationship between workers and beneficiaries and all people in need received the required information and support for preventing the spread of COVID19.

The world health crisis still failed to break the spirit of the kids and staff at Posoka daycare center. During the year they visited a number of museums and galleries, regularly went on mountain and exploration hikes including to Cherni Vrah and Kopitoto where we held a cleaning initiative for the area.

This year we continued our partnership with 59 Primary School Vasil Levski for the Coordination Mechanism of the Ministry of Education for attracting children to the educational system. All children were supported in transitioning to distance learning and worked with our staff that helped them both emotionally and with their education.

In 2020 the work of the daycare center received support from two companies: COCOSOLIS who helped build a safety handrail and purchase needed electric appliances. ANDREEW INVESTMENT GROUP who supported the educational activities, cultural events and providing food, clothes and shoes for the kids.

One of the emblematic cases in Posoka daycare center is the family of a mother and 4 children who received the right support at the right time. First the family loses their income because of the COVID19 crisis, then their home burns down in a fire and they lose everything in their household. Thanks to the support of CONCORDIA Bulgaria and including them in an IRIS program project, everyone in the family receives food, clothing, shoes, stationary and educational materials for the start of the school year, and the priceless help of consultations with psychologists, social workers and educators for the health and better education of the children.

CENTER FOR SOCIAL REHABILITATION AND INTEGRATION, ZAHARNA FABRIKA

Center for Social Rehabilitation and Integration, Zaharna Fabrika is a daycare center where we support 90 disadvantaged children and their families experiencing social difficulties such as mild to moderate mental or physical impairment, permanent unemployment, life under the poverty threshold, are at risk from exclusion from the educational and health system and need targeted help with social reintegration.



With the start of the COVID19 activities at CSRI Zaharna Fabrika were provided with distance work but were not halted altogether. Even though a lot of families have endured heavy financial losses, they continued to receive our support. We organized for them 22 campaigns for giving out food and first aid products.

At the start of the year we built a partnership with 179 Kindergarten Sintchets which is in immediate proximity to CSRI Zaharna Fabrika. Our partnership aims to improve the verbal and cognitive skills of the youngest children and to provide support to parents.

THE CENTER FOR SOCIAL REHABILITATION AND INTEGRATION FOR CHILDREN, ZAHARNA FABRIKA IS A STATE DELEGATED SERVICE BY AGREEMENT WITH SOFIA MUNICIPALITY.

During the year we marked a significant success with a young child who was abandoned by their biological mother and now their aunt takes care of them with the help of the biological father who is currently working abroad. In the beginning the child was still mourning after their mother but with the help of the specialized staff at CSRI Zaharna Fabrika, they are on the path to overcoming the trauma. We have noticed the child feels more secure in sharing their emotions and struggles and a smile is seen on their face more and more often.



CONCORDIA FAMILY-TYPE HOUSING FOR CHILDREN

CONCORDIA Family-type Housing for Children is a three-story house where we provide constant care in a family-type environment to children from 4 to 14 who are unable to live with their biological families. In the house we have a team of experts covering the basic needs of the children such as security, food, clothing and shoes along with helping them to develop their full potential in a protected environment. There are 8 children living in the house after 1 child was successfully reintegrated into their biological family.

Undoubtedly the COVID19 emergency situation has affected the children in **CONCORDIA Family-type Housing**. Transitioning into distance learning proved to be difficult for them as some have special education needs. Thankfully, individual work with an educator prevented them from dropping out of school and all of the kids have graduated to the next class successfully!

The unusual situation of 2020 would not allow for organizing a longer summer camp, but has given us the opportunities to go on several mountain hikes aimed at building physical and mental strength and improving the relationship between the children. With the help of National Geographic Bulgaria the children participated in one-day training in Vitosha mountain!



TRANSITIONAL HOUSE FOR CHILDREN AND YOUTH

Transitional House for Children and Youth is a place for youths between the ages of 15 and 18 who do not have any biological family or are unable to live with it. In this social service the youths can find not only shelter, food and clothing, but a secure and protected environment as well, to help them with normalizing their social lives, to claim their right for a dignified independent life and grow into self-sufficient adults.

The COVID19 measures changed significantly the way the Transitional House operates. The youths shared that they struggle most with maintaining healthy relationships with their friend circle. Our constant meetings with them targeted at explaining the situation and advice given by us on handling the restrictions were very effective. With the help of our new strategy, the constant care we provide and the efforts of the youths, they were able to adapt to the new situation in which they found themselves.

In 2020 **Transitional House for Children and Youths** participated in several projects with our partners. Two of the youths visited a potential employer within the scope of the Wings4Youth project and were acquainted with the specifics of the field of logistics. Two other beneficiaries applied for a joint initiative between the Social Assistance Directorate and Volvo for career development and receiving a driver's license. Two more youths applied for an SOS Children's villages Bulgaria initiative to receive additional support on their path to independence.

IN 2020 THE TRANSITIONAL HOUSE MOVED TO A NEW LOCATION IN A FAMILY HOUSE WHERE THE CHILDREN AND YOUTHS CAN LEARN AND PREPARE BETTER FOR THEIR INDEPENDENT LIFE!





CRISIS CENTER FOR CHILDREN

Crisis Center for Children (with priority victims of abuse) within CONCORDIA Bulgaria Foundation provides residential care for children at risk or victims of abuse. The focal point of the Crisis center is to create a reassuring environment for the children who were placed in the service and to stop the cycle of abuse by promoting positive family relationships. In addition, the team at the center helps the beneficiaries in overcoming their trauma and makes sure that every second of their stay is filled with joy.

THE CRISIS CENTER WITH PRIORITY CHILDREN VICTIMS OF ABUSE IS A STATE DELEGATED SERVICE BY AGREEMENT WITH SOFIA MUNICIPALITY.

With the restrictive COVID19 measures the mobility of the children was limited and they had fewer opportunities to socialize and to get to know the world outside of the center. The patience of the team at the Crisis center was crucial when explaining the most important aspects of the pandemic to the children and when adapting their work to the unusual circumstances.

During the year while following all anti-epidemic measures each of the 26 children who were placed at the Crisis center were included in visits to galleries, museums, concerts, art workshops, city hikes and celebrations for national holidays. The children also participated in the Community Festival organized by CONCORDIA Bulgaria Foundation in Orlandovtzi with the support of Sofia Municipality.

In 2020 the team of the Crisis center met a 14-year-old girl who was burdened with unbearable domestic tasks which do not correspond to the usual activities for a child of that age. She had to constantly take care of her younger brother and take care of her home. The mother had left the family and because the father was taking care of the family's livelihood, he did not have time for anything else. Her running away from home was indeed a runaway from her inability to spend time with her friends and to continue her development as she sees fit. The team at the Crisis center started working intensively with her father. The girl and the father saw what their problems were and realized the necessity to be together and for each of them to bear the responsibilities of their family roles. They understood that real happiness comes from being together. The girl shared that she now feels much better, is able to see her friends regularly and is going forward in her life together with her family. This success story from the Crisis center deserves our attention because not all of the cases that the team deals with have such a happy ending due to the extremely difficult situations that we usually encounter.



THE OUTREACH SOCIAL WORK

The Outreach Social Work is an important initiative for us at CONCORDIA Bulgaria Foundation as it is the method through which we fulfil our mission in the most direct way since our founding. Our team has been working for years in the most vulnerable communities and manages to assist with health, social and psychological consultations to people in need who are at extreme risk of total social exclusion. Besides providing first aid support such as food and clothes, our outreach team goes every day to families living in isolation and aids them with advice, creating a plan for future action, mediating and advocacy in front of a variety of institutions and help for a better life.

The situation arising from the COVID19 pandemic has in large part affected the daily work of the **Outreach team**. We focused more on health consultations with a nurse or a health mediator with the aim to prevent the spread of the virus, explaining the current anti-epidemic measures in an understandable way and supplying food and first aid hygienic materials. While following all measures we continued our activities both on the field within vulnerable communities and in front of the building of the Foundation. Access to bathroom, shower, and warm meals in our canteen has been suspended. However, we are hoping to start providing these crucial services soon with the permission of the responsible authorities.

In the past year we strengthened our partnership with **Trust for Social Achievement** with the successful end of our joint project "Healthy mothers = healthy babies! The first 1000 days". The project was aimed at health and social support during and after pregnancy for mothers and children living in severe poverty and including the fathers in the family process. We also worked with **NGO Food not war** in the beginning of the pandemic and we gave out food packages to the people most in need in the most difficult first months of the emergency situation. The work of the Outreach team was also supported by the employees of Telenor Bulgaria who organized two successive campaigns for Easter and Christmas and collected funds for food packages for vulnerable families. With the funds we gave out a total of 435 food packages who fed over 1500 people.

Additional help to the work of the Outreach team was provided in 2020 with the purchase of a mobile consultative room for the project To heal on the wheel. A brand new automobile vehicle was equipped with everything needed for primary health examinations by a nurse and social and psychological consultations from the other specialists in the team on the field. Growing the Outreach team allowed us to expand the reach of our services and at the moment we support over 1600 people living in Sofia and the outskirts.

In October of 2020 a 42-year-old mother who was then living in a Center for temporary accommodation with her children came to us pale and with heavy stomach pains. She was afraid to visit the hospital as she did not have health insurance. With the help of the Outreach team the mother was seen by a doctor on the same day and a lifesaving operation was scheduled for the next day. Thanks to the commitment of the Outreach team today her children are enjoying their mother's love!





COMMUNITY FESTIVAL

Under the warm rays of the October sun, we organized the **Community Festival** – a celebration of that which makes us closer. We forgot our differences, we enjoyed dancing, music and played fun games in which over 100 people participated – young and old, from different areas, including refugees from the **Refugee Center in Voenna Rampa** and volunteers from the **Bulgarian Youth Forum**. The Community Festival is the first step towards different people in the community getting to know each other, overcoming prejudice, and becoming more united. The Community Festival “Together” was organized thanks to the Social innovations program of Sofia Municipality.



PAINT ME MUSIC CONCERT

One of our most special events in 2020 was the **concert Paint me music** in the museum Boris Christoff which marked the end of our project **Musical colors** financed by the **National Endowment Fund “13 Centuries Bulgaria”**. During the concert children from vulnerable communities had the opportunity to listen to classical music for the first time and paint the music in colors together with our guests. The children were preparing intensively for the concert during the entire summer. They attended art workshops with an artist where they listened to classical music and stories about music. We also organized for them a workshop for restoration of paintings. The symphony between young and old, music and color made everyone smile and remember at least for a few hours the joy of art and the power of creation!





WINGS4YOUTH

In 2020 we continued our work on the project **Wings4Youth** – targeting adolescents between 16 and 21 years who are transitioning to independent life. Our focal activity was connected to organizing visits to employers who can advise youths on different professions and provide firsthand the requirements and expectations of future employers. The visits were very useful for the youths as they had the opportunity to get to know the requirements of a variety of employers and to get a clearer picture of the labour market conditions. Despite the COVID19 restrictions we participated in a youth exchange in the Brasov area in Romania with 20 youths from Bulgaria and Romania. After the long months of restrictions on travelling, the youth exchange was an amazing experience for the adolescents – they were able to meet with peers, to discuss topics relevant to their future development and independency and last but not least – to get to know a different European culture. The end of the project **Wings4Youth** was marked by an online conference where we discussed important topics for support targeted at care leavers with representatives of public institutions, social services, experts in the field of human resources and corporate social responsibility.



РАБОТА НОВО НАЧАЛО

1, 2, 3,
РАБОТЛИВ БЪДИ!
Социално включване
на младежи в риск, чрез
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ОПЕРАТИВНА ПРОГРАМА
РАЗВИТИЕ НА
ЧОВЕШКИТЕ РЕСУРСИ

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РАБОТА И ПРАВЯ ТОВА,
КОЕТО ИСКАМ



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да е използване на съдържащата се в документа информация.

3, 2, 1 – WORK IS FUN!

In 2020 we began work on our project **3, 2, 1 – Work is fun! – Social inclusion of youths at risk through career integration**. The project is aimed at tackling one of the most significant problems of Bulgarian and European youth – unemployment. In it a total of 35 adolescents under 30 who are not in education, employment or training will take part. For them we have prepared trainings for job hunting skills, motivational sessions, and workplaces where they can gain work experience for starting their career development. The total amount of the project is 160 380.54 BGN and it is funded by the EU Development and Human resources Programme 2014-2020, co-financed by the European Social Fund of the EU.



ЕВРОПЕЙСКИ СЪЮЗ
ЕВРОПЕЙСКИ
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ОПЕРАТИВНА ПРОГРАМА
РАЗВИТИЕ НА
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LIFE AFTER COVID

In August 2020 we began activities for our project **Life after COVID** – psychological support for children and families affected by the epidemiological crisis, financed by the **Workshop for Civic Initiative Foundation** under the **IRIS program**. The project includes families visiting two of our daycare social services – **Posoka Daycare Center for Work with Children on the Street and Center for Social Rehabilitation and Integration, Zaharna Fabrika**. Within the scope of the project, we aim to keep families and children together while they are facing extreme difficulties due to the epidemiological crisis in Bulgaria. We help the parents with consultations on organizing their everyday life according to the new requirements and the children can talk with a psychologist about their feelings about the crisis situation and can meet an educator in order to support them in their adaptation to distance learning. We purchased clothes, shoes and educational materials for a successful start of the school year and the parents received food packages according to the individual needs of the families.



2020 was another year of recognition for our volunteer program. Our partners from **Hewlett-Packard Enterprise Bulgaria** received a prize for their overall corporate social responsibility policy in the Annual Responsible Business Awards of the Bulgarian Business Leaders Forum. One of the activities within the frame of their policy is their volunteer program through which they support our work and other social projects.

For the Community Festival we enjoyed the support of our partners from the **Bulgarian Youth Forum**. Their help was irreplaceable for the excellent organization of the event and thanks to their help everyone was able to experience our wonderful celebration.



To be a volunteer where the problems are difficult and problems often look unsolvable takes a lot: a big heart, good intentions, determination, fearlessness, and constant search for new challenges. Such is **Noah, our Austrian volunteer**, who since September 2020 helps not only in the Crisis center but anywhere else, where the need arises. He has become very special to us, and we thank him with all our hearts for everything that he does. We see proof of his successes in the fact that all children love him, hold him often by the hand and always want to play with him. He takes initiative whenever he can, even without us asking, including starting several fundraising campaigns.

During the year we had the support of several more volunteers in our Crisis center.

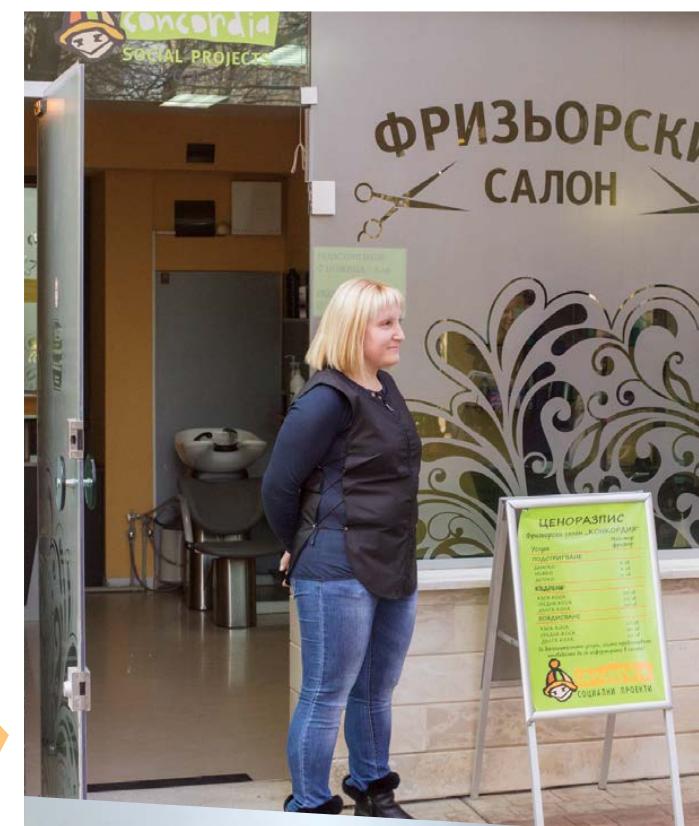
Tatyana and Dimitar were with us since the end of 2019 until the beginning of 2020 just before the COVID19 crisis. They helped the children with the preparation of their school homework and organized different art activities for them. Both are long-term volunteers in the Posoka day care center of our organization. **Aleksandra** is helping us since October 2020 with knitting workshops, educational and sports activities. She also began volunteer work in the Transitional House for children and youths where she continues to organize activities to support the youths living in the social service. We are hoping soon she will join the team and start working in the Transitional House.



Social enterprise **CONCORDIA** helps adolescents living in inequality with labour therapy in **CONCORDIA Hairdresser's salon** and **CONCORDIA Atelier**. We provide opportunity for the youths to build essential social skills, to work under the mentorship of craft masters who can teach them "secrets of the trade" and we encourage them to undergo professional training on their path to career development.

CONCORDIA Hairdresser's Salon continued its successful work in 2020 despite the temporary shutdown due to the anti-epidemic measures. During the year we managed to keep the number of regular customers and to continue providing our services-with-a-cause at Hemus 74-78 str. in Geo Milev.

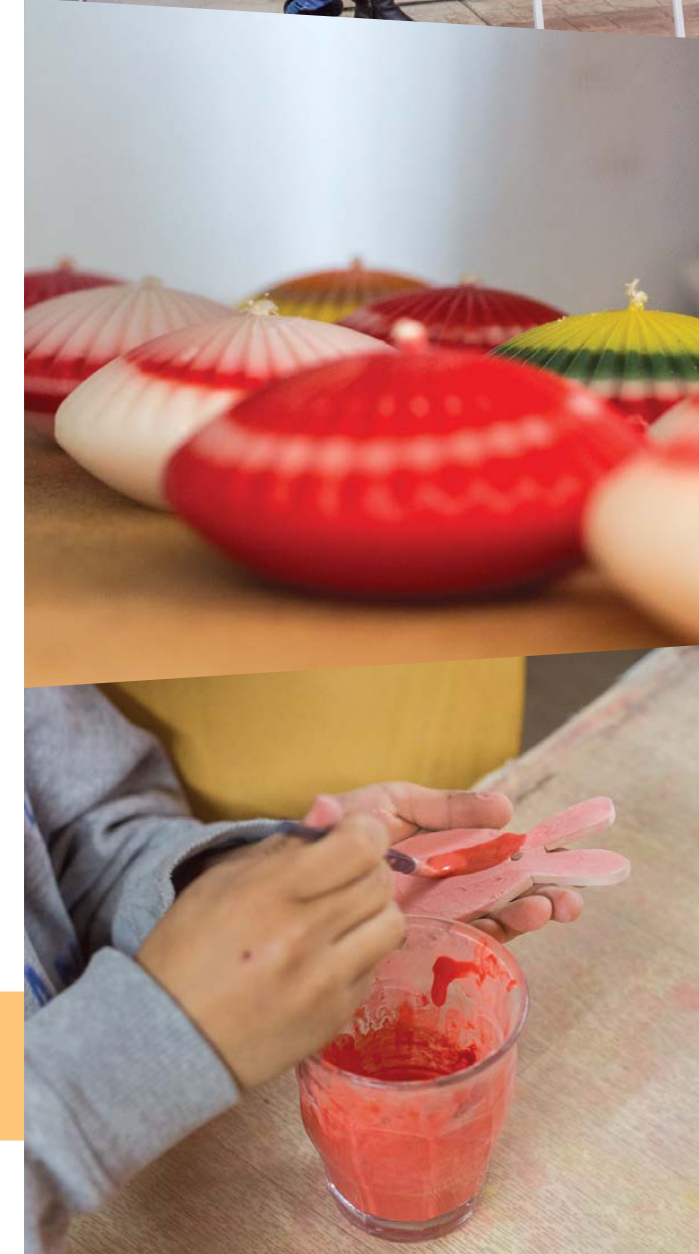
ONE OF OUR INTERNS AT CONCORDIA HAIRDRESSER'S SALON WAS SUCCESSFUL IN MOVING ABROAD AND BEFORE STARTING ON HIS PATH TO INDEPENDENT LIFE HE EVEN JOINED THE FIRST LINE IN THE FIGHT AGAINST COVID19 AS A VOLUNTEER!



CONCORDIA Candle Atelier remains our most colorful room which always makes all of **CONCORDIA Bulgaria's** beneficiaries and employees smile when they enter! In the candle atelier youths from vulnerable groups acquire work habits by producing beautiful candles in which they add their own unique creative vision. In the atelier they do not only hold a job but they can also receive advice and additional information in an understandable way for any topic or question connected to making their future independent life happier.

CONCORDIA Pottery Atelier continued supporting children and youths by organizing labour therapy and creative activities for improving cognitive and social skills. In the pottery atelier children and adolescents coming from communities living in inequality can develop their fine motor skills and receive another opportunity to socialize with the surrounding world.

DESPITE THE DIFFICULTIES THAT WE FACED IN 2020, 25 YOUTHS USED THE SERVICES OF THE CONCORDIA CANDLE AND POTTERY ATELIER AND WE PARTICIPATED IN A TOTAL OF 4 BAZAARS AND MADE SALES AMOUNTING TO 13 412 EUR.





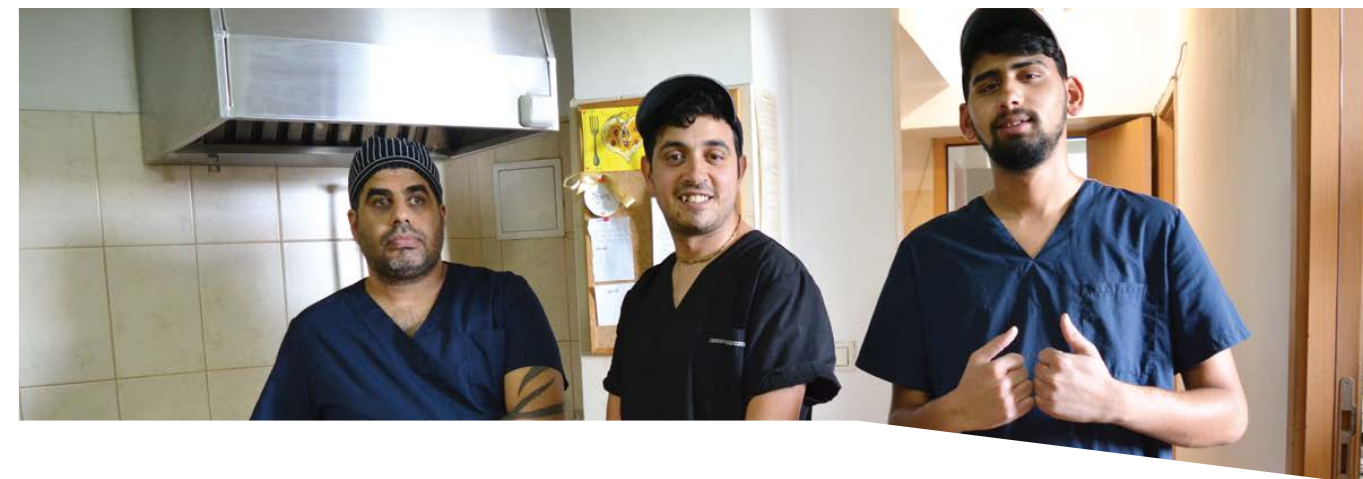
Football Club CONCORDIA is a non-profit association which helps the social and educational integration of children and youths at risk with the invaluable force of football as a sport. All children can play football completely free of charge in FC CONCORDIA as officially registered players in the Bulgaria Football Union if they follow the one and only condition – that they stay in school and pass to the next grade successfully. FC CONCORDIA has 3 teams – children, youths, and women.

During the year we managed to adapt our work to the COVID19 circumstances in order to continue helping the children and youths most affected by the pandemic measures. Combining work in small groups with the trainer, educator and psychologist has proved effective as all children in FC CONCORDIA finished the school year and were kept in the educational system.

In 2020 we continued improving the sports program of FC CONCORDIA as along with the football trainer, we were joined by a psychologist and an educator. The children take part both in individual and group sessions with which we help them continue their education and develop crucial social skills within and outside of their own community.



A bright example for the success and the results of our constant and long-term efforts aimed at the personal development of each of our players is Asen. After many years playing for the team of FC CONCORDIA, at the beginning of the COVID19 pandemic in March, he turned to us expressing his wish to help people in dire need in Fakulteta area. Having already embraced the CONCORDIA values he was determined to support the vulnerable families of the community he grew up in by providing them with first aid products they needed. We were more than happy to assist him with purchasing the food for the packages for the ones most in need!



2020 – the year marked by COVID19 during which so many people lost their livelihood, the year during which CONCORDIA kitchen made more sandwiches than ever. We present to you the friendly and united team which works tirelessly in order to provide deliciously cooked food to our beneficiaries – **the team of CONCORDIA Kitchen**: Miriyana – head chef, Georgi – sous chef, Velin, Zarko, Dimitar and Milan – kitchen helpers.

Every day, 365 days of the year they cook soups, salads, meat and vegetarian meals, and sometimes even desserts. The food is diverse, delicious, healthy and always prepared with lots of love and diligence from the entire team. In 2020 a total of 14 617 meals were cooked for people in need and 2184 sandwiches were prepared for the Open Doors initiative twice a week.

Here we would also like to express our thanks for the long-term partnership with the **Bulgarian Food Bank** who support us with food products and do everything in their power that food does not go to waste but is instead distributed to the people in extreme poverty that we help.

We are also grateful to CBA Kome who assisted the work of the kitchen with food products. In 2020 we held 2 separate donation campaigns in the CBA Kome supermarkets chain which helped our kitchen continue their work uninterrupted and support the needs of all vulnerable children, youths and families who ask for our help!



ANNUAL EXPENSES IN 2020 BY CATEGORIES	SUM IN BGN	EXPENSE IN %
Allowance	277 147	13
Transportation	58 548	3
Other expenses	112 265	5
Overheads	101 218	5
Maintenance and repair	37 028	2
Inventory	0	0
Fees and insurances	57 548	3
Personnel	1 443 796	69
Total annual expenses of CONCORDIA Bulgaria Foundation	2 087 549	100

Our revenues for 2020	2 122 283 BGN
Financing from “CONCORDIA Social Projects”	962 190 BGN
Proceeds from allowance of delegated social services	553 214 BGN
Donations	322 833 BGN
Project financing	222 352 BGN
Revenue from own social enterprises	30 594 BGN
In-kind donations	31 100 BGN



Special thanks to our donors, partners, supporting organizations and individuals!!

Financial support and project financing:

Sofia Municipality
EU’s Rights, Equality and Citizenship Programme
EU’s Development and Human resources Programme
Raiffeisenbank Bulgaria
National Endowment Fund “13 Centuries Bulgaria”
Cargill Bulgaria EOOD
Experian Bulgaria EAD
Communitas Foundation
Cocosolis, Purmerul OOD
Medicor Foundation, Liechtenstein
Ursula Zindel Hilti Foundation, Liechtenstein
Renovabis, Germany
Trust for Social Achievement
Hewlett-Packard Bulgaria EOOD
Andreew Investment Group AG
ACBA Kome
Billa Bulgaria EOOD
Telenor Bulgaria EAD
Sofia Mel – Good Mills Bulgaria EOOD
CETIN Bulgaria EAD
Business Networking International OOD – BNI Bulgaria
BCause Foundation and donor platform DMS

Non-financial support and pro-bono:

Embassy of the Republic of Austria
Bulgarian Food Bank
Bulgarian Center for Not-for-Profit Law and the DarPazar Platform
DB Events EOOD
BRVZ EOOD
Association “Operation Teddy Bear”
ICAP Bulgaria EAD
BNI – Success
Darbi College
Bread Houses Network

Project partners:

Bulgarian Red Cross
Sofia University “St. Kliment Ohridski”
National Network of Health Mediators
Infant Feeding Complex with Breastfeeding Bank
Foundation “Protected Home TOGETHER”
Foundation for Social Change and Inclusion
Agapedia Foundation
International Organization for Migration
United Nations High Commissioner for Refugees
59 Primary School Vasil Levski
58 Primary School Sergey Rumyantsev
179 Kindergarten Sintchets
Muzeiko Foundation
Council of Refugee Women in Bulgaria

Clients who have trusted our social enterprises:

CARDO
Darbi College
Sofia Mel
ING Insurance Brokers OOD
Cargill Bulgaria EOOD
Сейфчардж България EOOD
Ministry of Labor and Social Policy
Bulgarian Biodiversity Foundation

Media that talked about our social work:

BNR – Bulgarian National Radio
BNT – Bulgarian National Television
OFFNews
Plovdiv Media
Bulgarian NGO’s Information Portal
BBC UK



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