



ANNUAL REPORT 2019

CONCORDIA BULGARIA FOUNDATION



OUR MISSION

Whoever saves one life, saves the whole world!



CONCORDIA is an international, independent aid organization dedicated to helping children, adolescents and families in need by encouraging them to have more independent and responsible way of life.

CONCORDIA goes where the need is greatest. And where others do not go.

CONCORDIA seeks individual solutions for children, adolescents and their families.

CONCORDIA never gives up on anyone who we support.

CONCORDIA believes in the humanity principles and the Christian values. We are tolerant and open to other cultures and religions.

WORDS FROM THE BOARD OF DIRECTORS

*Dear Ladies and Gentlemen,
Dear Friends!*

CONCORDIA works for better life conditions. We are always people-oriented and develop our social services based on our mission. This is the reason why we are very happy that by opening our new CONCORDIA Children Center in Sofia we will be able to meet the most basic needs of vulnerable children and families, such as food, clothing, basic medical care and provide educational support.

A lot of people are committed to the mission of CONCORDIA in many different ways. The volunteers and the dedicated professionals with their endless commitment make CONCORDIA what it is – a vibrant community working at different levels to sustainably improve the lives of children, young people and families from vulnerable groups.

As members of the Board of Directors we would like to once again thank the donors and partners of CONCORDIA for investing time and resources in our vision for a better future! Creating long-term perspectives is only possible through a strong network of partners and like-minded individuals! Let us move forward together and create opportunities for the children and young people as a sustainable investment in the future of Europe.

Thank you for your trust and active support!



Signature HPH

Hans Peter Haselsteiner

*Chairman of the International
Board of Directors*



Signature PMI

Pater Markus Inama, SJ

*Member of the Board
of Directors*



Signature UK

Ulla Konrad

Managing Chairman

WORDS FROM THE BULGARIAN DIRECTOR



Stela Gachevska

Executive Director

In the days for assessment of the past year I am reflecting on one of the things that connect people – trust. It is being earned, protected and preserved every day in our work, in the care of loved ones and strangers alike. For Concordia Bulgaria Foundation 2019 was a year of building and creating trust on a daily basis. What makes us different especially in working with the communities we support is the trusting relationship we create with children, mothers, families and young people. Our newly opened Children Center, a long-dreamed project, is dedicated to this mission. Thanks to the experience and expertise of Concordia Bulgaria Foundation we have been entrusted with the management of the Crisis Center for Children Victims of Abuse. During the past year we have also built upon the donors' trust without which much of what we accomplished would not be possible. We are grateful to all who have given us their support.

And let us not forget that everything we have achieved is due to the everyday efforts of the Foundation's teams all of whom are directly or indirectly engaged with our mission. I wholeheartedly and sincerely thank them!

ANNUAL STATISTICS

GENERAL SOCIAL SERVICES STATISTICS 2019

SOCIAL SERVICE	YEAR OF OPENING	ACTUAL CAPACITY	CLIENTS 2019
CENTER FOR TEMPORARY ACCOMMODATION FOR YOUNG ADULTS	2008	17	107
TRANSITIONAL HOUSE FOR CHILDREN AND YOUTH	2009	12	16
SUPERVISED RESIDENTIAL GROUP	2009	4	8
DAY CARE CENTER FOR WORK WITH CHILDREN ON THE STREET	2009	25	46
MOBILE SOCIAL WORK	2009		1033
CENTER FOR SOCIAL REHABILITATION AND INTEGRATION FOR ADULTS	2017	50	192
CENTER FOR SOCIAL REHABILITATION AND INTEGRATION, ZAHARNA FABRIKA	2017	50	230
CONCORDIA FAMILY-TYPE HOUSING FOR CHILDREN	2014	12	13
CRISIS CENTER FOR CHILDREN VICTIMS OF ABUSE	2019	12	10
CONCORDIA HAIRDRESSER'S SALON	2010	4	7
CONCORDIA CANDLE AND POTTERY WORKSHOP	2015	3	24
CONCORDIA FOOTBALL CLUB	2015		103

FACTS IN FIGURES FOR 2019



The football players of Concordia Football Club scored 44 goals in total, 22 of which were scored by the girls' team

We took care of the temporary accommodation of 502 children, young people and adults in need

Our psychologists held sessions and consultations with 1898 children and adolescents

Concordia Hairdresser's Salon was visited by 1261 clients

The teams of the Mobile Social Work made over 1033 visits to communities in need

We provided 527 young people and adults in need with support in looking for a job and getting hired

Concordia's Candle Atelier manufactured over 3563 candles and participated in 19 bazaars

We published 117 posts and 261 pictures on our Facebook page

We provided access to bath and food for 2721 people in need

The opening of the new Children Day-care Center in Orlandovtsi neighbourhood was visited by more than 70 guests from state institutions, colleagues of ours, donors and people from the community.



SOCIAL SERVICES FOR ADULTS

Center for Temporary Accommodation for Young Adults is a short-term and low-threshold social service which in 2019 continued to provide accommodation and cover the basic needs of adults in difficulty. During the past year we have continued to provide our beneficiaries with shelter, food, clothing, personal care, access to medical and dental care. Everyone accommodated in the center (if needed) receives administrative assistance, such as support in issuing necessary documents, in job searching and professional qualification. In addition, meetings with a psychologist, a psychiatrist and access to our occupational therapy program are available upon request.

During 2019, the service has been available to 107 unique beneficiaries.

During the year we were responsible for three crisis accommodations of parents with children. Two of them were directed by the United Nations High Commissioner for Refugees and one by the Sofia Municipality following a domestic violence case. The team made efforts and implemented the necessary interventions for the accommodated parents and their children until the beneficiaries were resettled in appropriate long-term social services.

A day-care service is also available to support the Center for Temporary Accommodation of Young Adults - Center for Social Rehabilitation and Integration that provides a complex of social services for adults and works for preventing social isolation. The service focuses on independent life skills, overcoming behavioural problems and providing administrative support such as social, psychological and legal consultations. In the mediation process with institutions we focus on access to the healthcare system and adequate treatment of health issues of our beneficiaries, employment support and communication with labour offices.

DEVELOPMENT OF THE SOCIAL SERVICES 2019

The main objective is to integrate people from risk groups into public life, to support their progress, to encourage them to build healthy relationships, to assist in development of personal skills and to prevent isolation and institutionalization.

In 2019 the innovative service **“Open Doors”**, which is part of the social services for adults, helped 150 unique beneficiaries receive clothing, dinner and access to bath facilities

The **Supervised Residential Group** service of Concordia Bulgaria Foundation supports young people who show personal resources and motivation for independent life. The service provides conditions for building adequate self-assessment, confidence, work habits, as well as skills for cohabitation and support among young people. The Supervised Residential Group works with people between 18 and 35 years who are permanently employed and are willing to improve their abilities for self-sufficient living. Our main goal is of the reinforcement of skills for independent living and inclusion of the adolescents in civil society.

In 2019 the service “Supervised Residential Group” was provided to 8 beneficiaries. Two of them left the accommodation during the year and already live in self-rented places and have permanent employment.



SOCIAL SERVICES FOR ADULTS



SERVICES PROVIDED TO ADULTS IN 2019

192 individuals from our Center for Temporary Accommodation for Young Adults and Center for Social Rehabilitation and Integration received **health and administrative support**, including consultations with a psychologist. After leaving the social service Concordia Bulgaria Foundation assisted them with **the searching and renting their own accommodation**, as well as with training for developing skills for finding a job and presenting themselves to an employer.

During the year, we performed 96 informational meetings and individual employment consultations in the registration and reception centers for refugees in the city of Sofia- Vrazhdebna, Voenna Rampa and Ovcha Kupel camps. We have also managed to continue and reinforce the good partnerships with the International Organization for Migration, the United Nations High Commissioner for Refugees, the Council of Refugee Women in Bulgaria, the Bulgarian Red Cross and a number of non-governmental organizations working in the sphere of providing social services for refugees.



SOCIAL SERVICES FOR CHILDREN (MINORS)

“Posoka” Day-care Center for Work with Children on the Street

The target group of Posoka includes children between the ages of 3 to 18 years who are from socially isolated families living in extreme poverty. The service provides full day care for the children, as well as support for the families in raising the children, building stability in their relationships and abandonment prevention.



DEVELOPMENT OF THE SOCIAL SERVICES

Main focus of the work with children on the street is forming hygienic habits, meeting basic needs and developing an individual program to work with each child. When working with children we emphasize on overcoming educational and social shortages and creating a trusting relationship between the children and their parents. During the year we supported not only the children who visit the Day-care Center for Work with Children, but also their parents – 50 families received individual consultations and administrative help.



Thanks to our partnership with 59 “Vasil Levski” Primary School and the Ministry of Education and Science we implemented 6 mobile outreach tours as part of the coordination mechanism for attracting children to the educational system in Orlandovtsi and Malashevtsi neighbourhoods. After the children have been integrated into the educational system Concordia Bulgaria Foundation has also been working hard to permanently keep them in school.



Our activities in “Posoka” during 2019:

- Health, educational and psychological support
- Individual consultations with children and parents
- Workshops for art activities – drawing, music, applied arts and hand-making decorations
- Ecological activities with the children, including cleaning the Kopitoto area of Vitosha
- Ascent of Polovrak peak in the Lozenska Mountain
- Partnership with Cinema City for free screenings of films for the children from our service
- Attending many theatre performances and musicals for children.

The Posoka Day-care Center for Work with Children on the Street is a state delegated service by agreement with the Sofia Municipality.

DEVELOPMENT OF THE SOCIAL SERVICES



Center for Social Rehabilitation and Integration for Children (CSRI), Zaharna Fabrika neighbourhood is a day-care social service aimed to support and consult children and parents from the marginalized groups and those of low social status. The service has a total capacity of 50 people and the center works mainly with children, who dropped from the educational system and are in need of social reintegration.

Since the start of 2019, 70 new children were directed and registered in the Zaharna Fabrika Center. During the year the service worked with 140 children and 90 parents. Part of them are directed towards the Center by the Agency for Social Assistance, while others are volunteer clients and use the service on their own initiative.

DEVELOPMENT OF THE SOCIAL SERVICES



During 2019, the Zaharna Fabrika Center team focused on strengthening the trust with service users. Several emergency interventions were conducted with respect to the demolition of illegal buildings in the neighbourhood. Concordia Bulgaria Foundation assisted in the relocation of the affected individuals, the issuance of documents and the provision of footwear, clothing, food and other necessities. For the second year in a row, we continued the activities of the Social Store and the Art Workshop, where the children receive emotional support through various artistic activities.

DEVELOPMENT OF THE SOCIAL SERVICES

Our activities at CSRI Zaharna Fabrika in 2019:

- Educational, psychological and health support
- Speech therapy and occupational therapy
- Group activities for children to get acquainted with the Child Protection Policy
- Partnership with 113 “Sava Filaretov” Secondary School and conducting various educational activities
- Organization of 3 camps, 2 daily trips for children and 3 field trips for children and parents outside their familiar environment
- Organization of “Talents Festival” to bring the neighbourhood communities together as well as 2 Football tournaments
- Visits to theatres and watching movies

The Center for Social Rehabilitation and Integration for Children, Zaharna Fabrika is a state delegated service by agreement with the Sofia Municipality.



DEVELOPMENT OF THE SOCIAL SERVICES

Concordia Family-type Housing for Children (FTHC) is a residential social service with a capacity of 12 places for children between the ages of 4 and 14 for whom to return to their biological families is unviable and need long-term social services in a family-type environment.



DEVELOPMENT OF THE SOCIAL SERVICES

We are happy that in 2019 two children from the service were successfully reintegrated into their families and we were able to welcome three new children. Once they came, they have quickly adapted to the new environment, which helped them overcome traumas and upgrade their everyday life and social skills.





Our activities at Concordia FTHC in 2019:

- Consultations with psychologists from CSRI Zaharna Fabrika and CSC (Center for Social Support) Kostinbrod
- Active participation in the cultural life of Bozhurishte town- celebration of Todorovden; celebration of the town's day; attending a concert organized by the municipality; taking part in the municipality organized celebrations for March 3 (National Liberation Day) at the Hristo Botev Community Center and participation in the folk-dance group, organized in the Center;
- Organized meeting between **Pope Francis** and the children of Concordia FTHC during his visit to Bulgaria;
- Organization of 3 excursions and 1 summer camp for children, including a scout camp for developing mountain survival and personal skills;
- The children took part in two fishing trips organized by the Young Fisherman's Club;
- Educational games with volunteers, group culinary, photography, gardening activities and learning about Bulgarian customs and traditions;
- Visits to museums, exhibitions, concerts, movies, theatre and a musical for children;
- Sport and art activities, with which the small artists renovated the interior of the house.

DEVELOPMENT OF THE SOCIAL SERVICES

Transitional House is a residential service for adolescents and youths between the ages of 15 and 22. The service offers accommodation and comprehensive care for adolescents with long institutional stays who are not currently able to reintegrate into a family or family close environment. The primary focus of the Transitional House is to support young people in their growth as independent adults- mastering skills for autonomous living and successful social integration.



In 2019, 16 young people used the service. Two have come of age and stopped using the service, with one settling in the United Kingdom and continuing their progress there.

DEVELOPMENT OF THE SOCIAL SERVICES



Our activities at Transitional House in 2019:

- We continued to encourage the young people to keep in touch with their families, significant relatives, and create an informal circle of friends outside of the social service;
- Regular monthly group and individual meetings with the youths for motivation to continue their education and for career guidance;
- The young people participated in financial literacy, personal and career development training programs, as part of the activities conducted jointly with volunteers from Experian;
- Participation in the activities of the Wings4Youth project- support for young people leaving care, where the youths from Transitional House participated in an international exchange for career and personal development with participants from Bulgaria and Romania;
- Group leisure activities of interest- Football training at Concordia Football Club, visits to the theatre and other cultural events;
- The young people participated twice in the outings organized by the Young Fisherman's Club.

DEVELOPMENT OF THE SOCIAL SERVICES

Crisis Center for Children Victims of Abuse is a social service that is being managed by Concordia Bulgaria Foundation since October 2019 after winning a tender from the Sofia Municipality. The Crisis Center provides protection of children affected by various forms of domestic or non-domestic violence. Individual professional care for overcoming the trauma of the crisis situation is taken for every child. Since the beginning of October until the end of 2019 10 children between the ages of 7 to 17 passed through the Crisis Center.

One of the children managed to overcome the crisis situation, rethought their current lifestyle, rearranged their priorities, and was transferred to a safe and secure place, away from the surrounding risks. Additionally, we assisted with the family reintegration of three other children.



Our activities in the Crisis Center in 2019:

- Securing the basic needs of the children and provision of health, dental, educational and psychological support;
- Therapeutic assistance in the form of individual consultations with a psychologist to process and deal with traumatic experiences;
- Active partnership with other interested parties – schools, the State Agency for Child Protection, regional police offices, Child Protection Department;
- Support and work with families and relatives, as seven of the children communicate with them and attend meetings in a protected environment at the territory of the Crisis Center;
- Activities for developing the children's independence- discussion of the daily activities, discussions on important issues for children, familiarization of children with their rights, celebration of national holidays, workshops for art, decorations and culinary activities;
- Interesting leisure activities- sports, board games, visiting the Bread Houses Network shop, attending theater plays, festivals and various cultural events.

*The Crisis Center for Children Victims of Abuse
is a state delegated service by agreement with the Sofia Municipality.*

DEVELOPMENT OF THE SOCIAL SERVICES



MOBILE SOCIAL WORK

Concordia Bulgaria Foundation's trademark is outreach work- directly in a place of familiar environment where people feel protected and know that they can trust us. The work is done by our mobile team that performs everyday visits at the isolated communities which do not have access to basic services such as education and healthcare.



The mobile team performs administrative, social and household, medical consultations and representation before institutions with regard to returning to education, placement in appropriate social services and accompanying those in need of medical examinations.

Our mobile team also performs a weekly "Open Doors" initiative in which families, children and elderly people have access to bath, hygienic materials, food and clothing. The initiative is held twice a week, with more than 150 people passing for one month. In 2019, 1033 beneficiaries used the service.

This year we established a good partnership with Caritas Bulgaria Foundation and the Sofia Regional Health Inspectorate. Together we organized tests for HIV/AIDS, Syphilis, Hepatitis B and C four different times for our beneficiaries. Additionally, our mobile team staff attended a training course on the topic in Warsaw.

DEVELOPMENT OF THE SOCIAL SERVICES

What we did through the Mobile Social Work in 2019:

- More than 200 medical consultations and over 90 medical cases ;
- Mapping of the Zaharna Fabrika and Orlandovtsi neighbourhoods in the city of Sofia;
- Individual consultations with mothers and pregnant women regarding healthy eating, feeding the baby, hygiene of the new-borns, breastfeeding and participation of other family members and providing a milk kitchen for children from 10 months to 2 years;
- Start of outreach work with marginalized communities in Hristo Botev neighbourhood in the city of Sofia;
- Partnership with the Sofia Municipality, Serdika Social Assistance Directorate, Vuzrazhdane Social Assistance Directorate, National network of Health Mediators, Faculty of Dental Medicine at Medical University - Sofia, 18 Diagnosis Consultation Center, 5 Multi profile Hospital for Active Treatment, "Tsaritsa Yonna – ISUL" University Multi profile Hospital for Active Treatment, "Prof. Boycho Boychev" Specialized Orthopaedic University Hospital for Active Treatment and Infant Feeding Complex with Breastfeeding Bank.



OUR SPECIAL MOMENTS IN 2019

On 9 October 2019 we opened the new building of CONCORDIA Children Center in Orlandovtsi neighbourhood. Our partners from the governmental and non-governmental sectors in Bulgaria and Austria attended the event. The children from Concordia Children House in Bozhurishte town also participated in the ceremony, as they presented a folk dance.



At the end of 2019, the Concordia Bulgaria Foundation received a license for a new social service center - "Community Support Center", which we plan to be one of our new projects in the building in Orlandovtsi. The Community Support Center will work in the area of early childhood development, improving parenting capacity, overcoming challenging children's behavior and will implement community, family and child development activities.

We are grateful to IKEA Bulgaria for the donation needed to open the new children's center. In addition to donating all the furniture for the building, their interior designers have designed with great care all the interior spaces in the center.



PROJECTS AND INITIATIVES

In 2019, we have continued to actively work on projects to fulfil our mission of supporting children, young people and families from vulnerable groups.

Among the most significant ones are:



Musical Colours, sponsored by the National Endowment Fund “13 Centuries Bulgaria”. The project aims to raise the cultural literacy and competences of children from vulnerable groups in the city of Sofia. Through the project’s activities, we develop the understanding and attitude of children to arts and culture, we stimulate their desire to be active creators, and expand their access to cultural activities and events. Listening to classical music, stories about famous musicians and artists, workshop restoration and fine arts are the activities in which we involve children. They are extremely curious about the musical instruments and while listening to the musical works of art they ask questions and are keenly interested in how this music was created.

PROJECTS AND INITIATIVES

Healthy mothers = Healthy babies! financed by the Trust for Social Achievement. The project aims to support pregnant women and children from 0 to 2 years of age with regard to nutrition and the course of a normal pregnancy in order to have a healthy child. The nutrition during pregnancy and during the first 1000 days of life is extremely important for the growth and proper physical development of the child.



In 2019, the project included 28 pregnant women and 24 children under 2 years of age. The project provides vitamins and additional nutrients to pregnant women. Children are included in a milk kitchen and are additionally given vitamin A and zinc. The mothers are consulted on the need for long-term breastfeeding and its importance for the health and growth of the child.

PROJECTS AND INITIATIVES

Wings4Youth Project, funded by the EU's Rights, Equality and Citizenship Program, implemented in partnership with Concordia Romania and CSR Nest, Romania. The project is aimed at young people between the ages of 16 and 21 who are in a transition period between preparing to leave social services and moving to an independent lifestyle.

The project framework focuses on collaboration between the three interested parties with respect to gaining independence – young people, their social workers and tutors, as well as the employers.



In 2019, a youth exchange took place, bringing together a group of 20 girls and boys from Romania and Bulgaria. During the exchange, they had the opportunity to work together on practical topics- how to prepare a CV and attend a job interview; what is important for me to know in order to be independent; how to manage my finances, etc. In addition, there was a lot of fun, games and cultural awareness activities.

During 2019, the project also began developing a toolkit to help social workers and tutors to better prepare young people for leaving the social service and transitioning to independence. We conducted an interesting study on the attitude, practices and willingness of employers to work with disadvantaged young people.

The project activities continue in 2020.

VOLUNTEERS



A YEAR OF A RECOGNITION

The dedicated and consistent work of our volunteers has been rewarded with 2 Good Practices Awards in 2019!

The largest volunteering platform in Bulgaria, TimeHeroes, presented an award for the inspiration of Dimitar Baldzhiev, who has been working with children at the Concordia Family Type Housing for 4 years.



We received an award from the Sofia Municipality for our partnership with **Hewlett Packard Enterprise** Bulgaria (HPE). Our cooperation during the year included a variety of activities that were supported by their employees through voluntary work, and the company also helped with material resources. HPE volunteers have supported us by participating in the candle and pottery ateliers, organizing two charity bazaars, organizing children's games for the Children's Day, renovating our facilities and purchasing and arranging our Christmas decorations.



VOLUNTEERS

Statistics of the volunteer program for 2019

148

CORPORATIVE
VOLUNTEERS
/CAMPAIGNS/

11

VOLUNTEERS
INDIVIDUALS

4

INTERNATIONAL
VOLUNTEERS

163

TOTAL



PARTNERSHIPS

This year we started a partnership with **ICE Germany** and we welcomed for the first time an international volunteer through their program.



We also met **Merck Bulgaria** during the year, which is not only a donor but already a part of the volunteer team of Concordia Bulgaria! Their employees joined us in gardening activities in our new center in Orlandovtsi and created a candle workshop.



We have continued our partnership with **Experian Bulgaria** for the third consecutive year. Their employees support children and young people in three of our social services for learning financial literacy skills. Thanks to their financial donation for the renovation of **“Atanas Myhailov” Stadium**, the children of **Concordia Football Club** can once again use good training facilities this year.



Our volunteers and partners turn Concordia's social services and projects into a vibrant and inspirational environment of solidarity and tolerance!

Thank you, dear friends!

Hairdresser's Salon

In 2019, 7 trainees, girls and boys from at-risk and marginalized groups between the ages of 16 and 29 enrolled in the Concordia Hairdresser's Salon vocational training.

Our Hairdresser's Salon continues to be popular in the neighbourhood where it is located (74-78 Hemus Str.) and there are more and more regular clients who use its services and are interested in other projects of the Foundation. Some of them donate clothes and join the causes we endorse.



Ceramics Atelier

This year, the Concordia Bulgaria Foundation Ceramics Atelier continued to actively work and partner with the social-pedagogical team with occupational therapy activities appropriate for all age groups of beneficiaries of our social services. The Atelier is recognized as a place for developing creative skills and promoting applied arts.

In 2019, more than 20 children and young people from the various projects of the Foundation joined the activities of the Workshop.



Candle Atelier

The Concordia Bulgaria Candle Atelier continues to be not only our most colourful place, but also a favourite location for our beneficiaries across all of our social services. In 2019, 8 interns passed in the Candle Atelier, and moreover, we provided two protected job positions.

During 2019, Concordia Bulgaria Candle and Ceramics Ateliers participated in 19 bazaars, with candles and ceramics sold at the total amount of 10 645 EUR.





SPORTS IN 2019

Concordia Football Club is a non-profit association that enables children and young people from vulnerable communities who are actively attending school in Sofia to play football for free. During the year, Concordia Football Club worked with more than 100 children from the neighbourhoods of Malashevtsi, Orlandovtsi, Hristo Botev, Filipovtsi and Fakulteta. Each child is an officially registered football player, and the club has three teams- children born 2007-2008, adolescent seniors born 2003-2002 and female team for girls aged 13-15.



After several years of intensive training with Concordia Football Club, our goalkeeper was selected to play at FC Pirin and continues his professional development in football. Good luck ahead!



SPORTS IN 2019

Our activities in Concordia Football Club in 2019:

- Pedagogical consultations and support for successful completion of the school year and continuation of education;
- Renovation of Concordia Football Club's Atanas Myhailov stadium – laying a new pitch, putting new benches and renovating dressing rooms, with the financial assistance of Experian;
- Concordia Football Club's participation in the official championships of the Bulgarian Football Union and the Ministry of Youth and Sports- Championship for "A" group senior boys, Football championship for girls, tournaments for women and girls, National Sports Championship for Children at Risk, international tournament Urban Zone, tournaments organized by the State Agency for Refugees, etc.;
- We hosted a 5-day sport camp for 20 children in Dimitrovgrad with the assistance of the local municipality and Football Club Dimitrovgrad, which provided their training grounds for free;
- Concordia Foundation has become a benchmark for the sport-social integration of children at risk acting as a guest speaker at the Youth Sports Initiatives Cooperation Conference, organized by YIBnS, as we have also participated in various media campaigns.

Concordia Football Club showed the power of integration through sports by playing a friendly match with a team of children with Down syndrome from Romania during the Urban Zone tournament.



SPORTS IN 2019

Young Fisherman's Club

In 2019, the Young Fisherman's Club continues to enjoy the good emotions that fishing trips in nature bring. Several fishing trips were held during the year, involving over 12 children and young people from the Concordia Bulgaria Foundation's residential services. In addition to fishing, the children were able to enjoy the flora and fauna that surrounded them during their fishing excursions.



Warriors of the year 2019

Over the past year, the dramatic fates and various problems of the people of Sofia, living on the streets and in isolated communities, have turned three ladies from our team into true warriors of good! These are Tsvetelina Karanikolova – coordinator of the mobile social work, Pepi Ilieva- nurse and Maria Dimitrova – health mediator.



Tsvetelina has found and consulted over 1000 people at risk on a wide range of topics- social, health, legal, administrative, educational and more. Tsveti's daily visits cannot be stopped even by harsh climatic conditions such as rain, wind, coldness, snow, thunder and storms. Her dedication to social work and our cause is a source of inspiration for all of us!

Pepi supports her by conducting primary examinations and referrals to a specialist, giving health advice and performing preventative field work. You may meet her while accompanying our clients to health facilities from early at dawn until late at night. All of our Concordia social service colleagues rely on her consultations around the clock! She is also a Concordia Academy emergency first-aid trainer.



Maria is an integral part of our mobile work team. In addition to taking care of the order during the Open Doors initiative for bath and food every Monday and Thursday, she practices professional prevention of unwanted pregnancy and offers support for other health issues.

The three are an example of excellent teamwork and they continue their professional development by attending numerous trainings and conferences.

FINANCIAL INFORMATION

ALLOWANCES

228 711
BGN
(8.5%)

TRANSPORTATION

58 055
BGN
(2.2%)

OTHER EXPENSES

1 072 350
BGN
(39.7%)

OVERHEADS

85 767
BGN
(3.2%)

MAINTENANCE AND REPAIRS

9 535
BGN
(0.4%)

INVENTORY

0
BGN
(0.0%)

FEES AND INSURANCES

34 247
BGN
(1.3%)

PERSONNEL

1 210 387
BGN
(44.8%)

Total annual expenses of Concordia Bulgaria Foundation

2 699 050 BGN

(100%)

OUR REVENUES FOR 2019 – 2 314 834 BGN

Financing from “Concordia Social Projects” = 1 675 755 BGN

Proceeds from allowance of delegated social services = 391 876 BGN

Donations = 48 733 BGN

Project Financing = 179 586 BGN

Revenues from own social enterprises = 18 884 BGN

Material donations = 53 793 BGN

SPECIAL THANKS

Special thanks to our donors, partners and supporting organizations and individuals!

Financial support and project financing:

Sofia Municipality
EU's Rights, Equality and Citizenship Programme
Raiffeisenbank Bulgaria
National Endowment Fund "13 Centuries Bulgaria"
Cargill Bulgaria EOOD
Experian Bulgaria EAD
Communitas Foundation
Purmerul OOD
Borika AD
Lichtgitter Bulgaria OOD
European Bedding Company EAD
Merck Bulgaria EAD
Medicor Foundation, Liechtenstein
Ursula Zindel Hilti Foundation, Liechtenstein
Crossing Borders, Austria
IKEA – House Market Bulgaria EAD
Strabag EAD
MD i BG OOD
Trust for Social Achievement
Hewlett-Packard Bulgaria EOOD

Project partners:

Sofia University "St. Kliment Ohridski"
National Network of Health Mediators
Infant Feeding Complex with Breastfeeding Bank
Project "Protected Home TOGETHER"
Foundation for Social Change and Inclusion
Agapedia Foundation
International Organization for Migration
United Nations High Commissioner for Refugees
59 Primary School "Vasil Levski"
58 Primary School "Sergey Rumyantsev"

Clients who have trusted our social enterprises:

Zonta Club
Novi Global Recruitment Bulgaria
A1 Bulgaria
Neterra EOOD
Bosch EOOD
ING Insurance Brokers OOD
Advertising Group Megaboard Bulgaria
CVS Bulgaria

Non-financial support and pro-bono:

Bulgarian Food Bank
Embassy of the Republic of Austria
Hoval EOOD
Central Cooperative Union - Bulgaria
Bulgarian Center for Not-for-Profit Law and the DarPazar Platform
DB Events EOOD
BRVZ EOOD
Association "Operation Teddy Bear"
NRJ Soft EOOD
Cinema City Bulgaria EOOD
Agrana Bulgaria EAD
Sofia Mel - GoodMills Bulgaria EOOD
Mediapost Hit Mail Bulgaria EOOD
AluKönigStahl EOOD
Wienerberger Ltd.
Geze GmbH
Darbi College
ICAP Bulgaria EAD
BNI - Success
ESCSEO - 3 EN 3 OOD
Lavena AD
Maraya 21 OOD
Kino i Vino EOOD
Astra Commerce OOD
UFC Dimitrovgrad
Dimitrovgrad Municipality
BCause Foundation
Telenor Bulgaria EAD
Yasko Commerce EOOD
Bread Houses Network

Media that talked about our social work:

BNR – Bulgarian National Radio
BNT – Bulgarian National Television
OFFNews



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CONCORDIA Social Projects

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